

## **Ukrainian leasing market survey Q1 2013**

The following data and conclusions of Ukrainian leasing market for Q1 2013 are carried out by Association "Ukrainian Union of Lessors" aside with the National Commission for Financial Market Regulation. The survey is performed as the analysis of the official statistic reports of the leasing companies for Q1 2013 provided by the Commission.

Chart 1: Quantity and value of financial leasing contracts made in 2008–2013

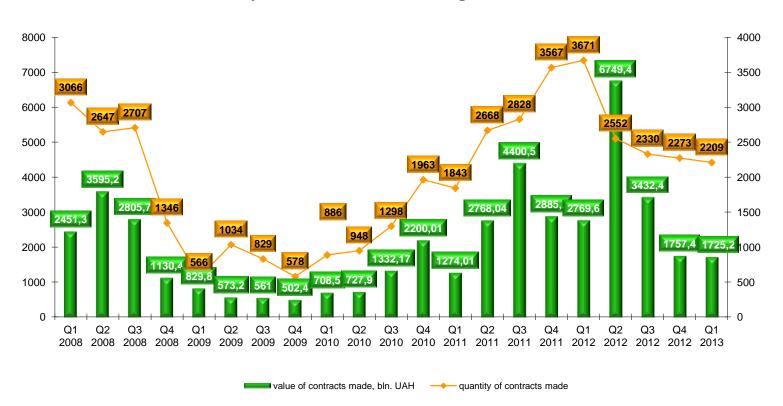


Chart 2: Quantity and value of current financial leasing contracts in 2008–2013

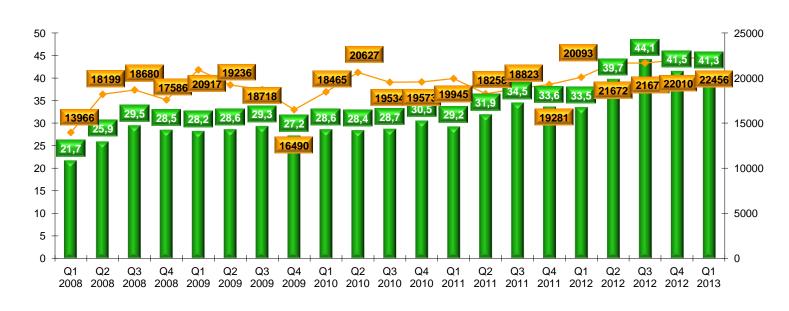
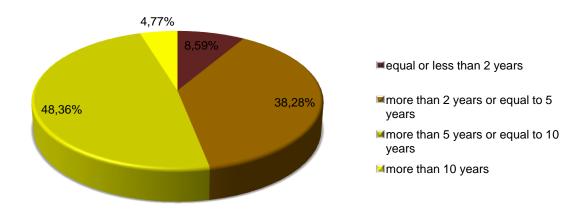




Chart 3: Value distribution of ongoing financial leasing contracts after the term of action at period end

## Q1 2012



## Q1 2013

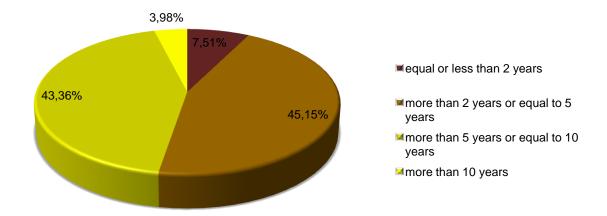




Chart 4: Value distribution of leasing contracts among the industries at period end

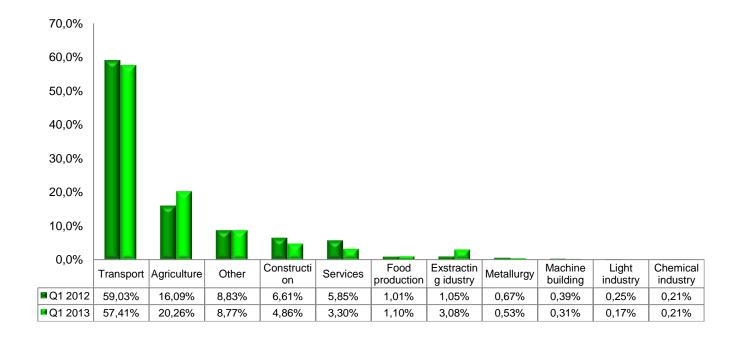


Chart 5: Value distribution of financial leasing contracts among leasing objects at period end

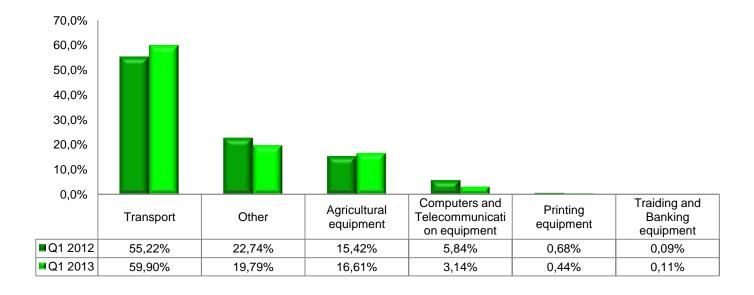
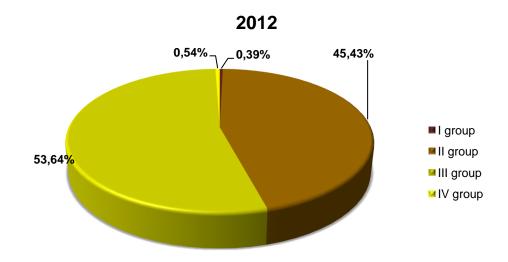




Chart 6: Value distribution of purchased leasing objects for the covered period (Q1)



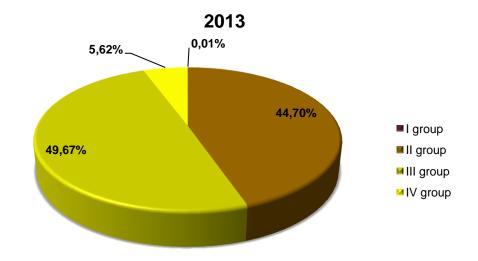




Chart 7: Structure of funding in the reporting period (Q1)

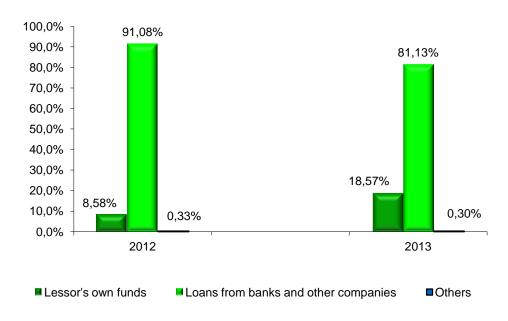
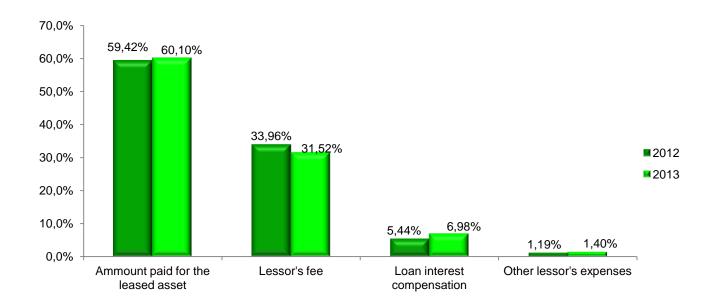


Chart 8: Value distribution of leasing payments for the covered period (Q1)





## The key results of the survey are represented by the following data:

- The quantity of the financial leasing contracts made in Q1 2013 decreased by 1462 pcs. compared to the same period of the year and equals to 2209 contracts.
- The value of signed in Q1 2013 leasing contracts decreased by almost 38% against Q1 2012 and equals to 1,73 bln. UAH.
- The value of the ongoing financial leasing contracts decreased by 0.2 billion. (-0.5%) compared to the end of Q4 of 2012 and equals to 41,3 billion UAH.
- Compared to the end of the same period of the previous year the growth of value of the ongoing contracts is 23% or 7,8 billion UAH.
- The amount of the ongoing contracts as at the end of Q1 2013 equals to 22456 contracts, that is 2363 contracts more than at the end of Q1 2012.
- In the reporting period, compared to 2012, there was an augmentation of the 2-5 years contracts shares and the decrease of 5-10 years contracts shares.
- The highest performance among the ongoing financial leasing contracts was in transport (57,41%), agriculture (20,26%), construction (4,86%) and services (3,30%) industries at the end of Q1 2013, whereby the share of contracts in agriculture increased by more than 4 percentage points compared with the end of Q1 2012.
- Value distribution of financial leasing contracts among leasing objects at period end is as follows: transport (59,90%), agricultural equipment (16,61%), computer equipment (3,14%).
- The main sources of leasing transactions financing were the loan funds, including bank loans (81,13%) in Q1 2013, while their share decreased compared to the last year, respectively, the share of the own funds of leasing companies increased to 18.57% compared to the last year.