

Ukrainian leasing market survey 2012

The following data and conclusions of Ukrainian leasing market for 2012 are carried out by Association "Ukrainian Union of Lessors" aside with the National Commission for Financial Market Regulation. The survey is performed as the analysis of the official statistic reports of the leasing companies for 2012 provided by the Commission.

Diagram 1: Quantity and value of financial leasing contacts made in 2007 - 2012

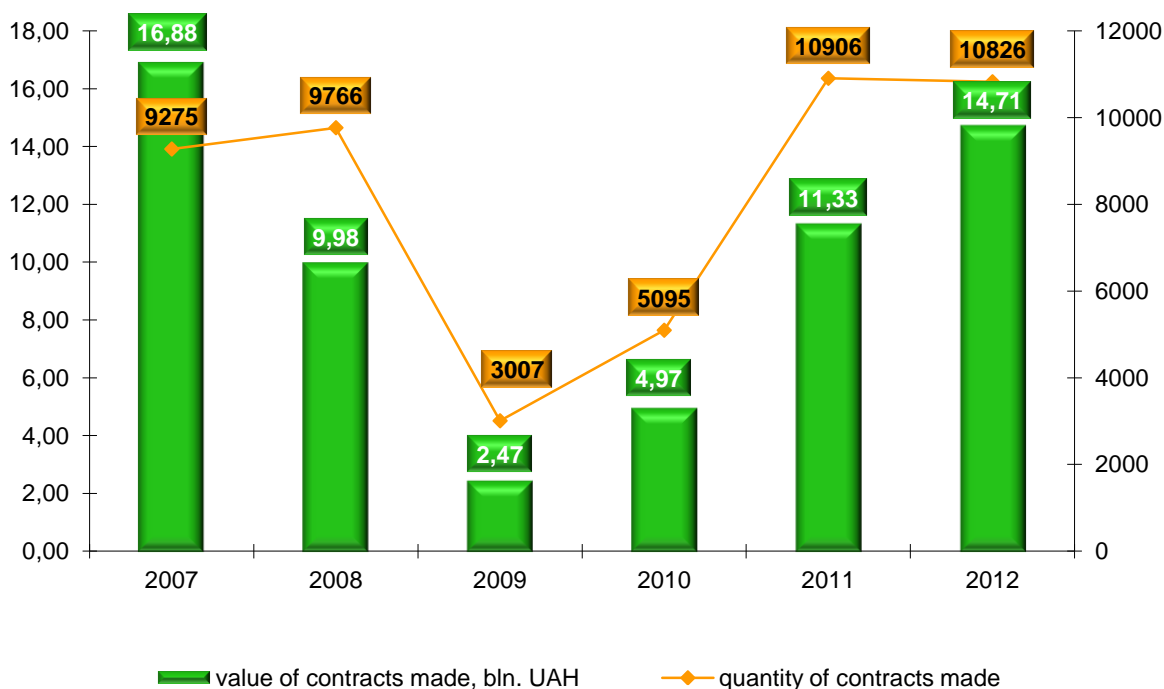


Chart 2: Quantity and value of financial leasing contracts made in 2007–2012

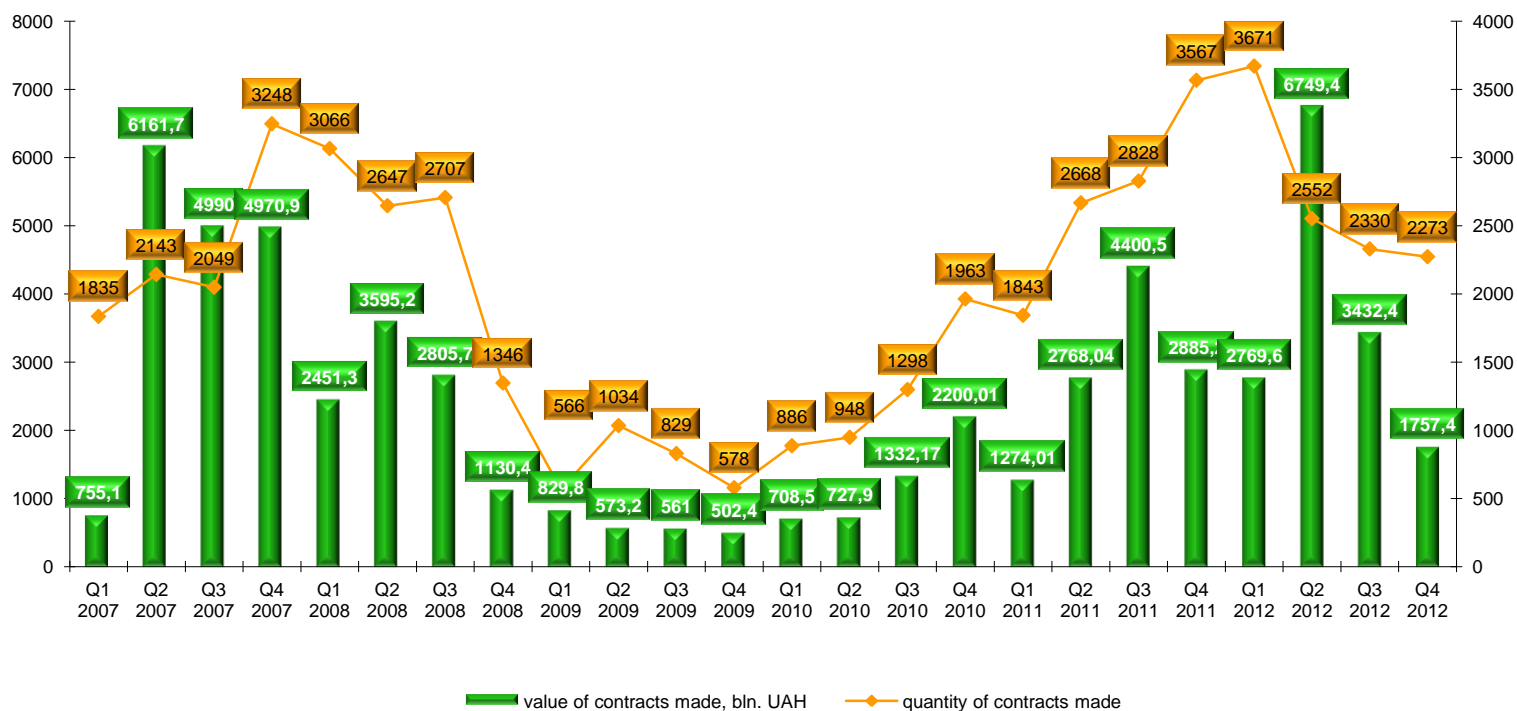
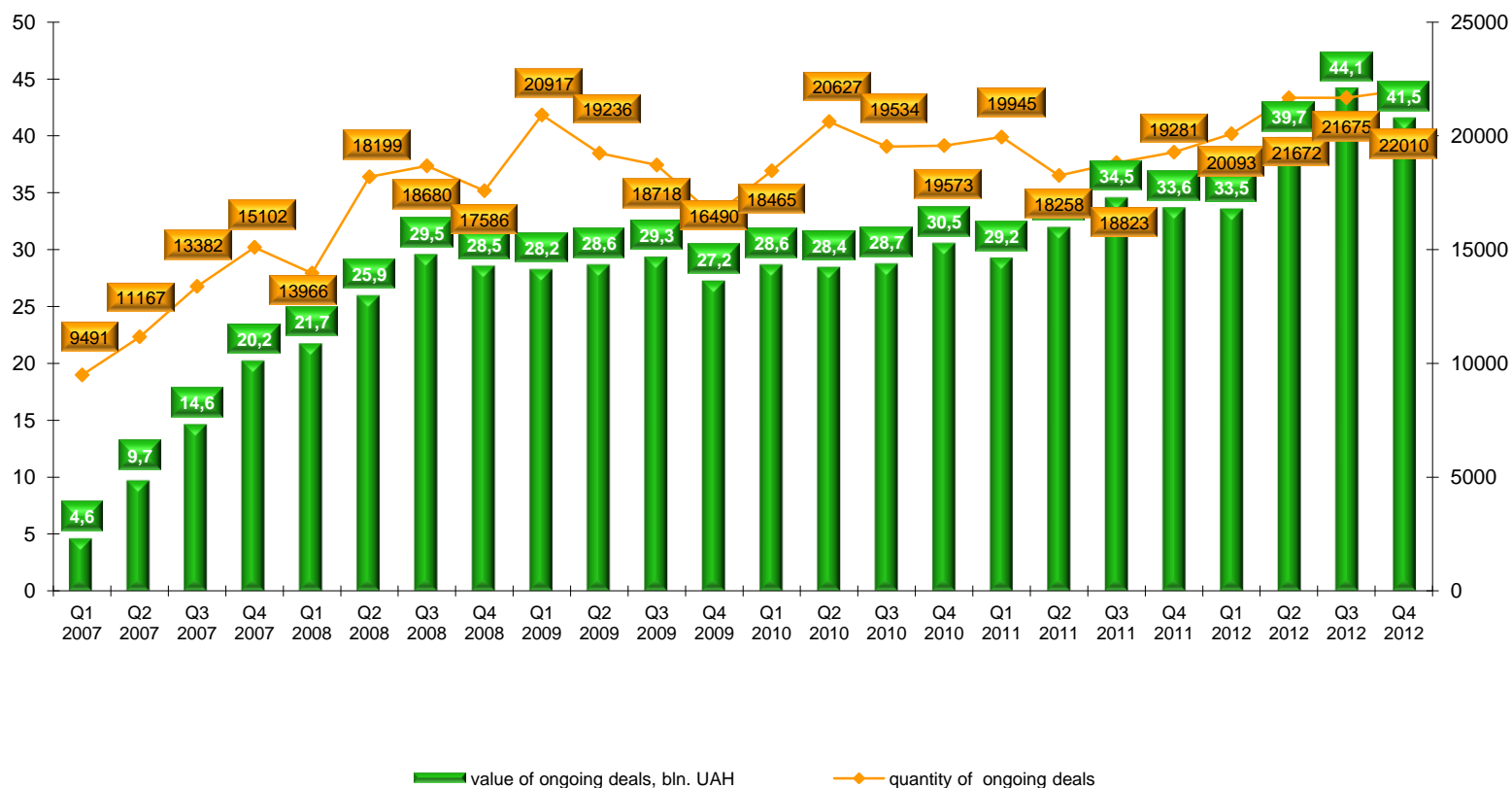
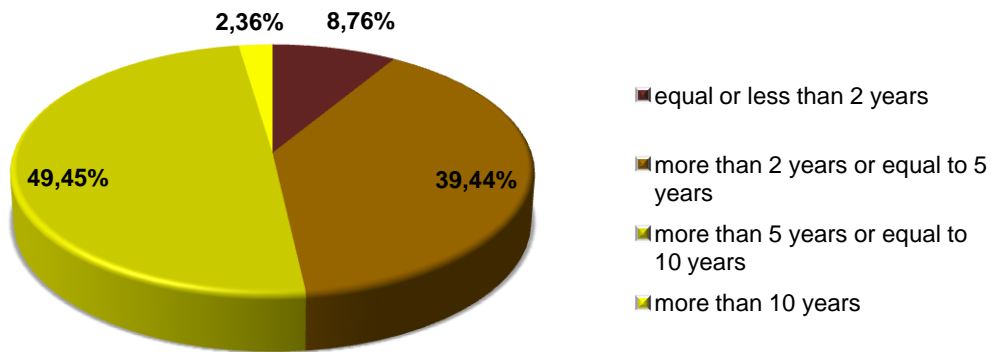


Chart 3: Quantity and value of current financial leasing contracts in 2007–2012



**Chart 4: Value distribution of ongoing financial leasing contracts
after the term of action at period end**

Q4 2011



Q4 2012

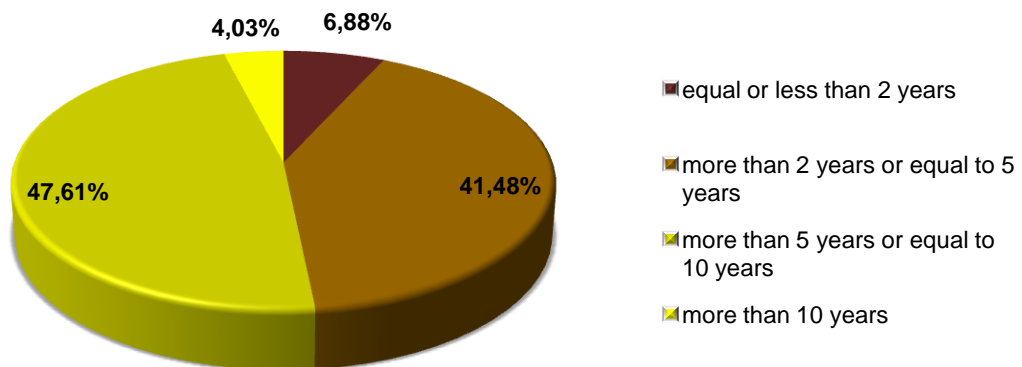


Chart 5: Value distribution of leasing contracts among the industries at period end

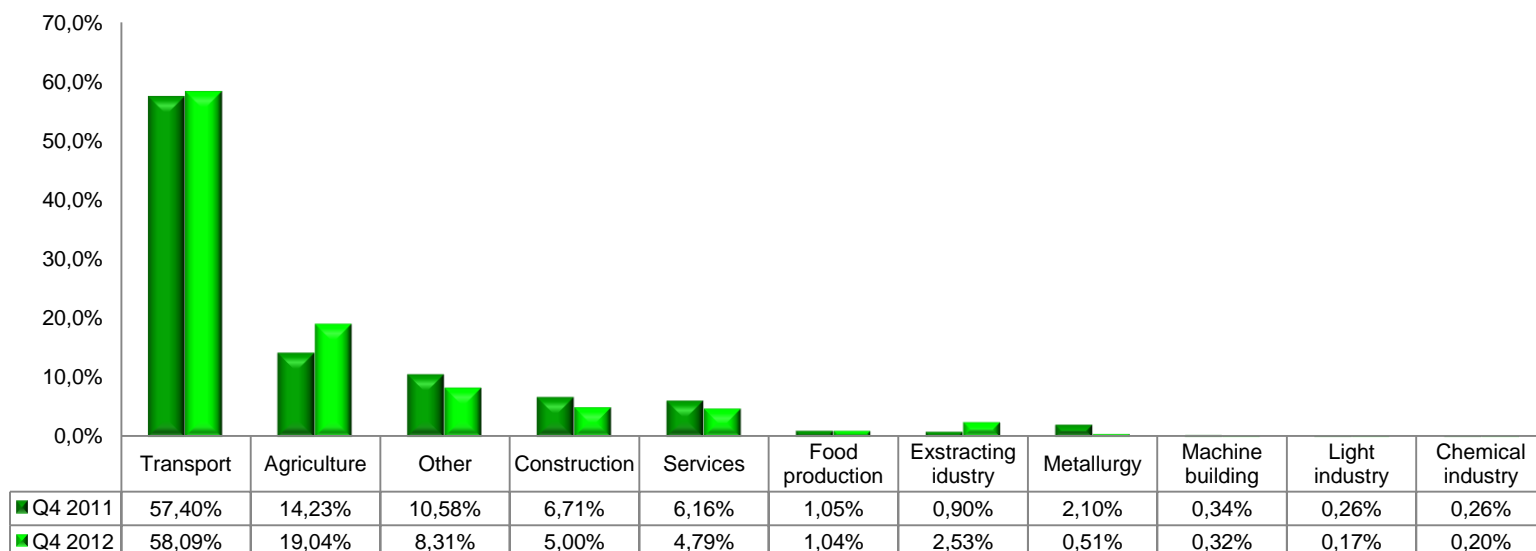


Chart 6: Value distribution of financial leasing contracts among leasing objects at period end

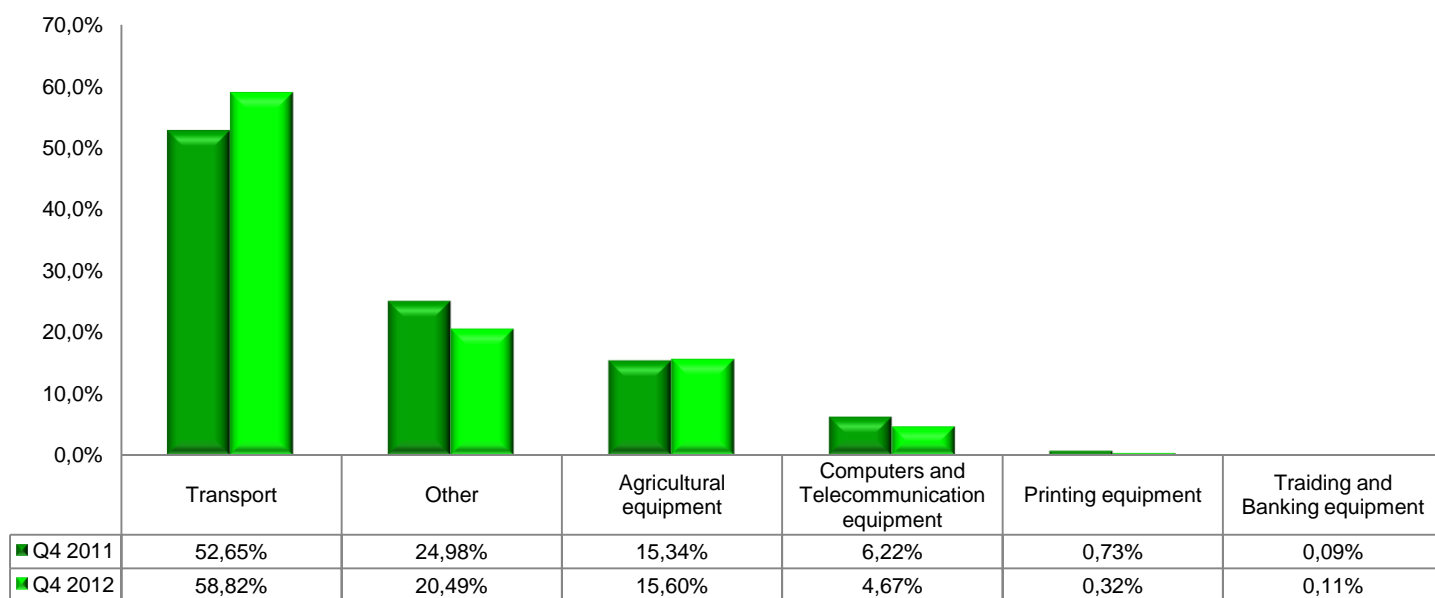


Chart 7: Value distribution of purchased leasing objects for the covered period

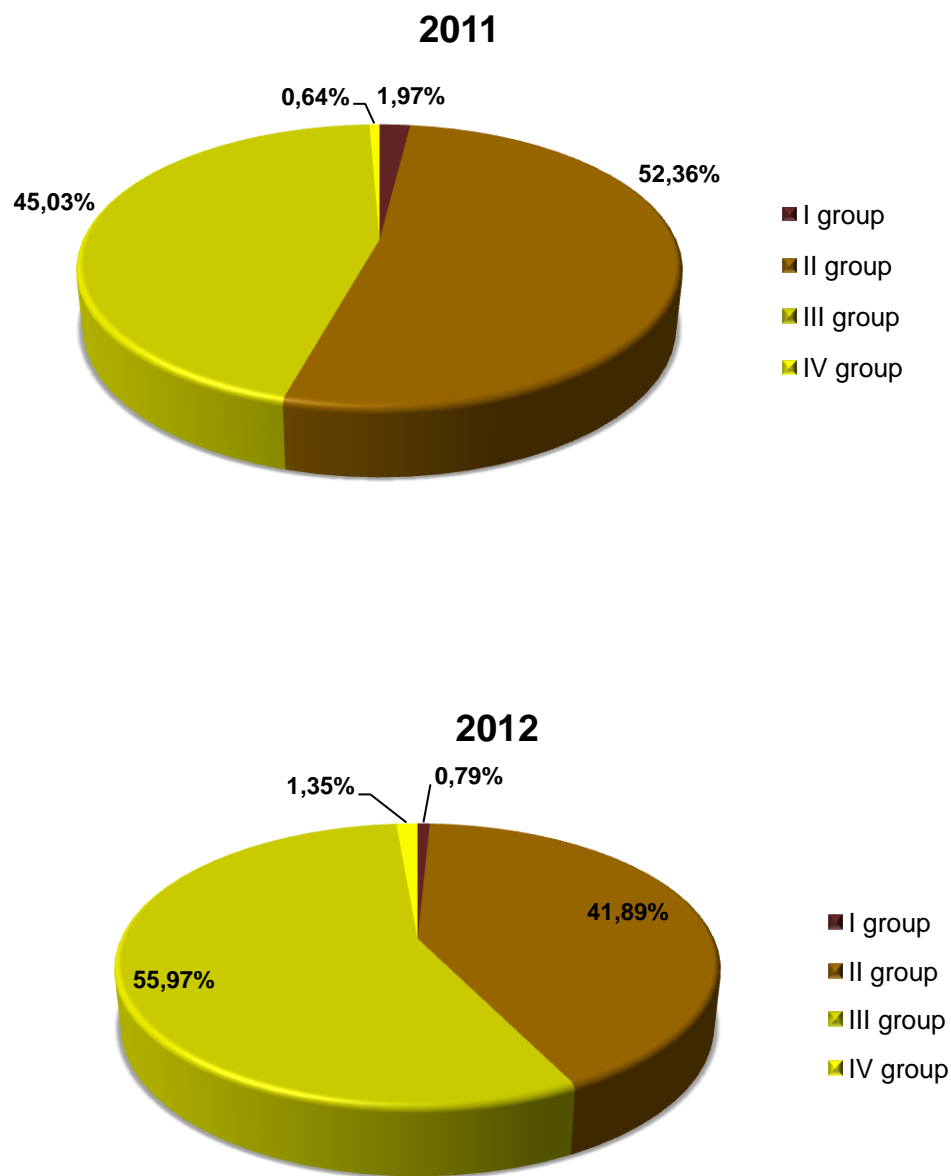


Chart 8: Structure of funding in the reporting period

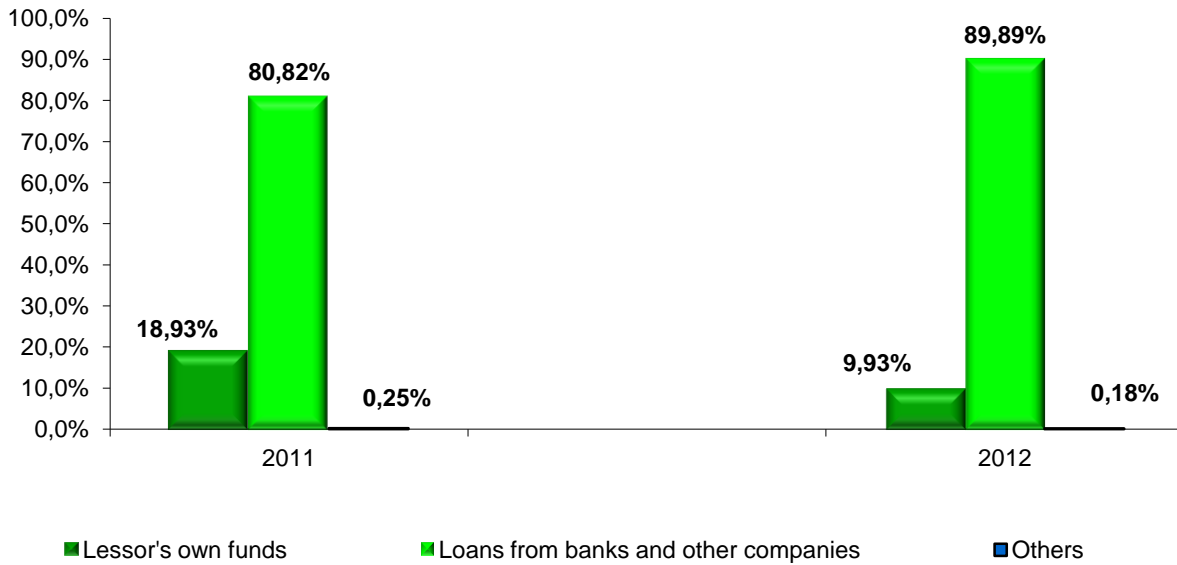
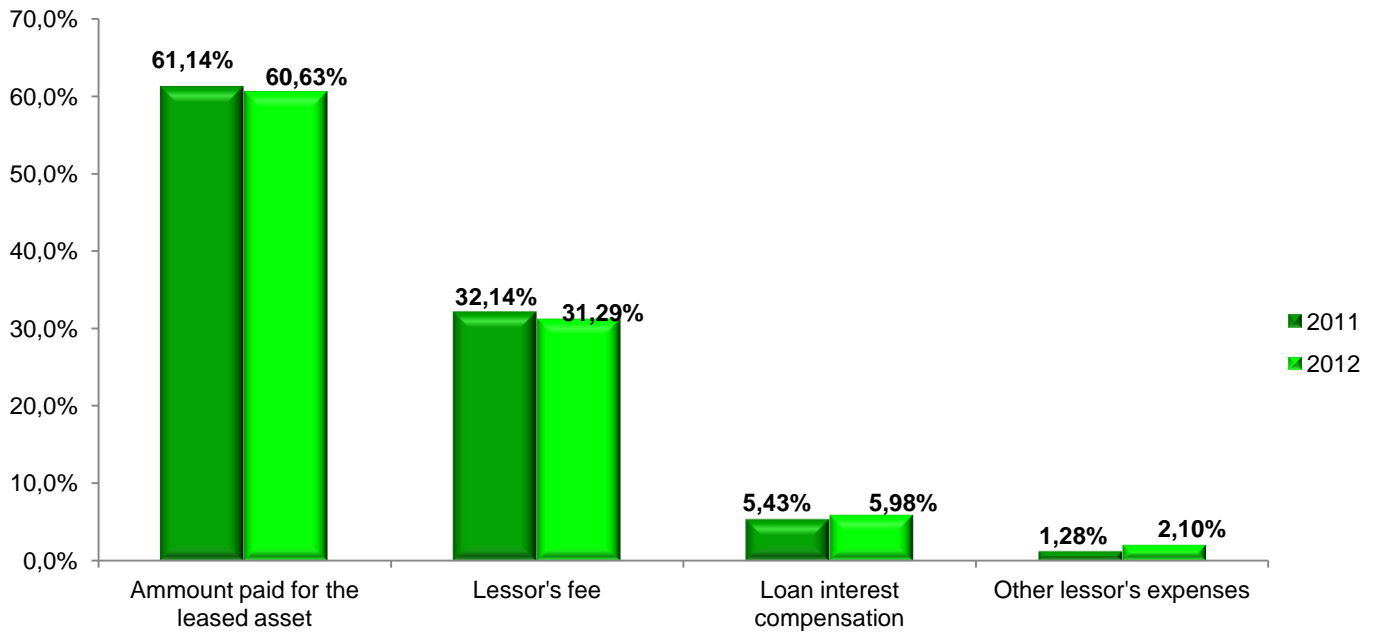


Chart 9: Value distribution of leasing payments for the covered period



The key results of the survey are represented by the following data:

- The quantity of the financial leasing contracts decreased by 80 pcs. In 2012 compared to the last year and equals to 10826 contracts.
- The value of signed in 2012 leasing contracts increased by 30% against 2011 and equals to 14,71 bln. UAH.
- The value of the ongoing financial leasing contracts decreased by 4.6 billion. (-6%) compared to the end of the Q3 of 2012 and equals to 41,5 billion UAH.
- Compared to the end of the same period of the previous year the growth of value of the ongoing contracts is 23,5% or 7,9 billion UAH.
- The amount of the ongoing contracts as at the end of 2012 equals to 22010 contracts, that is 2729 contracts more than at the end of 2011.
- In the reporting period, compared to 2011, there was an augmentation of the 2-5 and more than 10 years contracts shares and the decrease of short-term contracts (up to 2 years) and 5-10 years contracts shares.
- The highest performance among the ongoing financial leasing contracts was in transport (58,09%), agriculture (19,04%), construction (5,00%) and services (4,79%) industries at the end of 2012, whereby the share of contracts in agriculture increased by almost 5 percentage points compared with the end of 2011.
- Value distribution of financial leasing contracts among leasing objects at period end is as follows: transport (58,82%), agricultural equipment (15,60%), computer equipment (4,67%).
- The main sources of leasing transactions financing were the loan funds, including bank loans (89,89%) in 2012, while their share increased compared to the last year, respectively, the share of the own funds of leasing companies decreased to 9,93% compared to the last year.